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STATE OF ILLINOIS

ILLINOIS COMMERCE COMMISSION

PUBLIC UTILITIES DIVISION

* * *

ILLINOIS ELECTRIC UTILITIES

A Comparative Study of Electric Sales Statistics

Calendar Years

of

1981 and 1980

RESEARCH BULLETIN NO. 107

Data Prepared by Accounts and Finance Department

May, 1982

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I N T R O D U C T I O N

1. Scope of Study

This study compares electric sales statistics for the calendar year 1981 with electric sales statistics for the calendar year 1980 for the following twelve Illinois utilities furnishing electric service:

Cedar Point Light and Power Company
Central Illinois Light Company
Central Illinois Public Service Company
Commonwealth Edison Company
Electric Energy, Inc.
Illinois Power Company
Interstate Power Company
Iowa-Illinois Gas & Electric Company
Mt. Carmel Public Utility Company
Sherrard Power System
South Beloit Water, Gas & Electric Company
Union Electric Company

2. Source of Information

Data presented in the various tables were obtained from Annual Reports filed by the subject utilities with this Commission.

3. Accounting Considerations

All of the utilities considered in this study follow the Uniform System of Accounts prescribed by this Commission in its General Order 180.

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ILLINOIS ELECTRIC UTILITIES

TABLE ONE

SUMMARY OF ELECTRICITY SALES BY CLASS OF SERVICE

	REVENUE			KILOWATT HOURS			AVERAGE NUMBER OF CUSTOMERS		
CLASS OF SERVICE	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
RESIDENTIAL SALES	1,729,219,694	1,604,150,461	7.80	25,472,470,255	26,880,701,956	-5.24	3,760,659	3,734,160	0.71
LARGE SALES (INDUSTRIAL)	1,423,720,173	1,257,638,151	13.21	33,125,207,097	33,175,465,110	-0.15	2,396	2,390	0.25
SMALL SALES (COMMERCIAL)	1,629,280,485	1,436,523,739	13.42	24,826,831,871	25,096,131,334	-1.07	366,542	362,979	0.98
PUBLIC ST. & HIGHWAY LIGHTING SALES	33,467,967	30,949,973	8.14	708,455,456	687,668,185	3.02	2,603	2,650	-1.77
OTHER SALES TO PUBLIC AUTHORITIES	304,244,640	291,831,373	4.25	7,125,001,912	8,461,414,350	-15.79	10,307	10,250	0.56
SALES TO RAILROADS AND RAILWAYS	16,619,059	14,742,599	12.73	351,066,000	364,876,492	-3.79	2	2	
TOTAL SALES TO ULTIMATE CONSUMERS	5,136,552,018	4,635,836,296	10.80	91,609,032,591	94,666,257,427	-3.23	4,142,509	4,112,431	0.73
SALES FOR RESALE	226,276,438	204,288,307	10.76	7,507,996,334	6,993,729,943	7.35	170	169	0.59
INTERDEPARTMENTAL SALES	78,093	78,110	-0.02	1,467,176	1,358,230	8.02			
TOTAL SALES OF ELECTRICITY	5,362,906,549	4,840,202,713	10.80	99,118,496,101	101,661,345,600	-2.50	4,142,679	4,112,600	0.73
OTHER ELECTRIC OPERATING REVENUES	35,792,656	32,066,305	11.62						
TOTAL ELECTRIC OPERATING REVENUES	5,398,699,205	4,872,269,018	10.81						

ILLINOIS ELECTRIC UTILITIES

TABLE ONE (CONTINUED)

SUMMARY OF ELECTRICITY SALES BY CLASS OF SERVICE

1981

CLASS OF SERVICE	SEE TABLE NUMBER	REVENUE PER KILOWATT HOUR (CENTS)	PERCENT OF TOTAL OPERATING REVENUE	PERCENT OF TOTAL SALES TO ULTIMATE CONSUMERS	
				REVENUE	KILOWATT HOUR
RESIDENTIAL SALES	2	6.79	32.03	33.67	27.81
LARGE SALES (INDUSTRIAL)	3	4.30	26.37	27.72	36.16
SMALL SALES (COMMERCIAL)	4	6.56	30.18	31.72	27.10
PUBLIC STREET AND HIGHWAY LIGHTING SALES	5	4.72	.62	.65	.77
OTHER SALES TO PUBLIC AUTHORITIES	6	4.27	5.64	5.92	7.78
SALES TO RAILROADS AND RAILWAYS	7	4.73	.31	.32	.38
TOTAL SALES TO ULTIMATE CONSUMERS	8	5.61	95.15	100.00	100.00
SALES FOR RESALE	9	3.01	4.19		
INTERDEPARTMENTAL SALES	10	5.32			
TOTAL SALES OF ELECTRICITY	11	5.41	99.34		
OTHER ELECTRIC OPERATING REVENUES	12		.66		
TOTAL ELECTRIC OPERATING REVENUES	13		100.00		

ILLINOIS ELECTRIC UTILITIES

TABLE ONE (CONTINUED)

REVENUE PER KWH BY CLASS OF SERVICE BY COMPANY

(CENTS)

1981

CLASS OF SERVICE	CEDAR POINT	CILCO	CIPS	COM. ED.	ELEC. ENRGY	ILL. POWER	INTER-ST.PWR	IOWA-ILL.	MT. CARMEL	SHER-RARD	SOUTH BELOIT	UNION ELEC.
RESIDENTIAL	5.96	6.89	6.32	7.17		5.60	5.67	6.55	6.43	5.86	4.97	5.24
LARGE (INDUSTRIAL)	5.54	4.67	4.04	4.78		3.42	3.74	3.52	5.38		3.93	2.87
SMALL (COMMERCIAL)		7.45	6.83	6.72		5.51	6.17	5.12	7.21	5.62	4.84	4.74
PUBLIC STREET AND HIGHWAY LIGHTING	4.70	4.87	4.24	4.52		6.23	6.30	4.64		4.83	7.71	7.78
OTHER SALES TO PUBLIC AUTHORITIES		5.49	4.34	5.24	2.15	3.33	3.95	5.70	5.48			3.42
SALES TO RAILROADS AND RAILWAYS				4.73								
TOTAL SALES TO ULTIMATE CONSUMERS	5.82	5.91	5.44	6.10	2.15	4.45	4.66	4.81	5.91	5.81	4.40	3.62
SALES FOR RESALE		3.47	3.86	4.08	2.18	3.06	2.55	3.10	4.08		2.15	
INTERDEPARTMENTAL SALES		7.16					19.60				1.87	
TOTAL SALES OF ELECTRICITY	5.82	5.88	5.08	6.07	2.17	4.33	4.41	4.63	5.87	5.81	4.32	3.62

ILLINOIS ELECTRIC UTILITIES

TABLE ONE (CONCLUDED)

REVENUE PER KWH BY CLASS OF SERVICE BY COMPANY

(CENTS)

1980

CLASS OF SERVICE	CEDAR POINT	CILCO	CIPS	COM. ED.	ELEC. ENRGY	ILL. POWER	INTER-ST.PWR	IOWA-ILL.	MT. CARMEL	SHER-RARD	SOUTH BELOIT	UNION ELEC.
RESIDENTIAL	5.30	6.04	5.79	6.26		4.97	5.51	5.74	5.65	5.82	4.59	4.62
LARGE (INDUSTRIAL)	4.45	3.95	3.78	4.17		3.05	3.71	3.24	4.52		3.45	2.60
SMALL (COMMERCIAL)		6.56	5.79	5.84		4.95	6.02	4.60	6.44	5.52	4.73	4.29
PUBLIC STREET AND HIGHWAY LIGHTING	4.70	4.48	4.29	4.34		5.52	4.41	4.20		4.64	6.92	7.34
OTHER SALES TO PUBLIC AUTHORITIES		4.54	3.93	4.54	1.90	2.92	3.83	5.11	4.70		3.71	3.35
SALES TO RAILROADS AND RAILWAYS				4.04								
TOTAL SALES TO ULTIMATE CONSUMERS	5.02	5.11	4.96	5.33	1.90	3.99	4.72	4.39	5.04	5.76	4.00	3.28
SALES FOR RESALE		4.39	3.58	3.97	2.04	2.80	2.56	3.18	3.72		2.14	
INTERDEPARTMENTAL SALES	4.79	7.28					16.78				.74	
TOTAL SALES OF ELECTRICITY	5.01	5.10	4.65	5.31	1.96	3.89	4.62	4.26	5.01	5.76	3.91	3.28

ILLINOIS ELECTRIC UTILITIES

TABLE TWO

RESIDENTIAL SALES

UTILITY	REVENUE			KILOWATT HOURS			AVERAGE NUMBER OF CUSTOMERS		
	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CEDAR POINT LIGHT & WATER COMPANY	56,089	50,685	10.66	941,000	956,700	-1.64	154	134	14.93
CENTRAL ILLINOIS LIGHT COMPANY	96,079,005	90,998,256	5.58	1,394,908,063	1,506,739,663	-7.42	165,399	165,075	0.20
CENTRAL ILLINOIS PUBLIC SERVICE CO.	134,862,250	133,226,693	1.23	2,133,382,120	2,301,736,395	-7.31	263,690	261,879	0.69
COMMONWEALTH EDISON COMPANY	1,224,172,251	1,118,477,670	9.45	17,078,099,000	17,861,094,571	-4.38	2,714,839	2,695,895	0.70
ILLINOIS POWER COMPANY	209,309,633	199,124,107	5.12	3,741,175,447	4,003,563,885	-6.55	467,006	463,299	0.80
INTERSTATE POWER COMPANY	3,279,403	3,271,467	0.24	57,821,944	59,405,173	-2.67	7,884	7,817	0.86
IOWA-ILLINOIS GAS & ELECTRIC CO.	22,682,712	21,237,457	6.81	346,400,121	370,219,355	-6.43	58,971	57,880	1.89
MT. CARMEL PUBLIC UTILITY COMPANY	2,512,270	2,358,732	6.51	39,070,641	41,737,140	-6.39	4,573	4,546	0.59
SHERRARD POWER SYSTEM	6,703,226	7,038,402	-4.76	114,484,463	120,962,195	-5.36	11,995	11,833	1.37
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	1,631,382	1,533,481	6.38	32,852,871	33,413,229	-1.68	4,305	4,274	0.73
UNION ELECTRIC COMPANY	27,931,473	26,833,511	4.09	533,334,585	580,873,650	-8.18	61,843	61,528	0.51
TOTAL	1,729,219,694	1,604,150,461	7.80	25,472,470,255	26,880,701,956	-5.24	3,760,659	3,734,160	0.71

TABLE TWO (CONCLUDED)

RESIDENTIAL SALES

UTILITY	REVENUE PER KWH (CENTS) 1981	1980	% CHG.	KWH PER CUSTOMER 1981	1980	% CHG.	REVENUE PER CUSTOMER (DOLLARS) 1981	1980	% CHG.
CEDAR POINT LIGHT & WATER COMPANY	5.96	5.30	12.45	6,110	7,140	-14.43	364.21	378.25	-3.71
CENTRAL ILLINOIS LIGHT COMPANY	6.89	6.04	14.07	8,434	9,128	-7.60	580.89	551.25	5.38
CENTRAL ILLINOIS PUBLIC SERVICE CO.	6.32	5.79	9.15	8,090	8,789	-7.95	511.44	508.73	0.53
COMMONWEALTH EDISON COMPANY	7.17	6.26	14.54	6,291	6,625	-5.04	450.92	414.88	8.69
ILLINOIS POWER COMPANY	5.60	4.97	12.68	8,011	8,641	-7.29	448.19	429.60	4.28
INTERSTATE POWER COMPANY	5.67	5.51	2.90	7,334	7,599	-3.49	415.96	418.51	-0.61
IOWA-ILLINOIS GAS & ELECTRIC CO.	6.55	5.74	14.11	5,874	6,396	-8.16	384.64	366.92	4.83
MT. CARMEL PUBLIC UTILITY COMPANY	6.43	5.65	13.81	8,544	9,181	-6.94	549.37	518.86	5.88
SHERRARD POWER SYSTEM	5.86	5.82	0.69	9,544	10,222	-6.63	558.84	594.81	-6.05
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	4.97	4.59	8.28	7,631	7,818	-2.39	378.95	358.79	5.62
UNION ELECTRIC COMPANY	5.24	4.62	13.42	8,624	9,441	-8.65	451.65	436.12	3.56
AVERAGE	6.79	5.97	13.74	6,773	7,199	-5.92	459.82	429.59	7.04

ILLINOIS ELECTRIC UTILITIES

TABLE THREE

LARGE SALES (INDUSTRIAL)

	REVENUE			KILOWATT HOURS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CEDAR POINT LIGHT & WATER COMPANY	17,342	20,406	-15.02	313,100	458,200	-31.67	4	4	
CENTRAL ILLINOIS LIGHT COMPANY	106,274,429	94,281,016	12.72	2,275,319,506	2,384,839,620	-4.59	294	323	-8.98
CENTRAL ILLINOIS PUBLIC SERVICE CO.	108,275,283	101,498,308	6.68	2,681,042,099	2,684,302,201	-0.12	203	187	8.56
COMMONWEALTH EDISON COMPANY	895,624,691	785,017,769	14.09	18,743,905,000	18,820,726,317	-0.41	893	891	0.22
ILLINOIS POWER COMPANY	223,950,467	198,176,602	13.01	6,555,190,690	6,507,467,743	0.73	358	347	3.17
INTERSTATE POWER COMPANY	4,610,533	3,351,225	37.58	123,443,288	90,399,290	36.55	45	42	7.14
IOWA-ILLINOIS GAS & ELECTRIC CO.	20,140,009	16,835,612	19.63	572,922,622	519,836,456	10.21	20	20	
MT. CARMEL PUBLIC UTILITY COMPANY	3,754,890	3,759,810	-0.13	69,773,369	83,210,017	-16.15	124	124	
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	2,513,975	2,294,563	9.56	64,003,940	66,522,698	-3.79	22	23	-4.35
UNION ELECTRIC COMPANY	58,558,554	52,402,840	11.75	2,039,293,483	2,017,702,568	1.07	433	429	0.93
TOTAL	1,423,720,173	1,257,638,151	13.21	33,125,207,097	33,175,465,110	-0.15	2,396	2,390	0.25

ILLINOIS ELECTRIC UTILITIES

TABLE FOUR

SMALL SALES (COMMERCIAL)

	REVENUE			KILOWATT HOURS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	71,276,059	63,189,073	12.80	956,179,176	963,479,376	-0.76	19,329	19,295	0.18
CENTRAL ILLINOIS PUBLIC SERVICE CO.	101,099,853	95,704,413	5.64	1,479,303,998	1,652,815,954	-10.50	39,895	39,675	0.56
COMMONWEALTH EDISON COMPANY	1,269,473,355	1,105,637,437	14.82	18,891,730,000	18,918,307,307	-0.14	233,593	231,159	1.05
ILLINOIS POWER COMPANY	134,968,460	123,462,969	9.32	2,449,341,736	2,492,929,775	-1.75	54,764	54,232	0.98
INTERSTATE POWER COMPANY	2,257,870	2,263,417	-0.25	36,626,482	37,585,116	-2.55	1,882	1,889	-0.37
IOWA-ILLINOIS GAS & ELECTRIC CO.	21,476,971	20,200,011	6.32	419,163,254	438,917,939	-4.50	7,396	7,425	-0.39
MT. CARMEL PUBLIC UTILITY COMPANY	943,478	805,950	17.06	13,091,321	12,520,590	4.56	815	783	4.09
SHERRARD POWER SYSTEM	1,407,138	1,368,280	2.84	25,020,620	24,798,172	0.90	1,024	1,018	0.59
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	999,807	966,804	3.41	20,649,891	20,437,949	1.04	545	529	3.03
UNION ELECTRIC COMPANY	25,377,494	22,925,385	10.70	535,725,393	534,339,156	0.26	7,299	6,974	4.66
TOTAL	1,629,280,485	1,436,523,739	13.42	24,826,831,871	25,096,131,334	-1.07	366,542	362,979	0.98

ILLINOIS ELECTRIC UTILITIES

TABLE FIVE

PUBLIC STREET AND HIGHWAY LIGHTING SALES

UTILITY	REVENUE			KILOWATT HOURS			AVERAGE NUMBER OF CUSTOMERS		
	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CEDAR POINT LIGHT & WATER COMPANY	1,692	1,692		36,000	36,000		1	1	
CENTRAL ILLINOIS LIGHT COMPANY	955,859	915,950	4.36	19,622,254	20,453,274	-4.06	144	140	2.86
CENTRAL ILLINOIS PUBLIC SERVICE CO.	1,829,344	1,738,354	5.23	43,122,370	40,568,947	6.29	383	383	
COMMONWEALTH EDISON COMPANY	25,230,204	23,456,220	7.56	558,222,000	540,107,102	3.35	1,569	1,627	-3.57
ILLINOIS POWER COMPANY	3,412,250	2,987,017	14.24	54,764,112	54,112,262	1.21	375	371	1.08
INTERSTATE POWER COMPANY	90,139	66,912	34.71	1,430,634	1,517,423	-5.72	8	8	
IOWA-ILLINOIS GAS & ELECTRIC CO.	671,824	606,600	10.75	14,481,329	14,453,618	0.19	20	20	
SHERRARD POWER SYSTEM	45,585	43,420	4.99	943,274	934,936	0.89	34	34	
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	48,027	41,146	16.72	622,877	594,478	4.78	11	10	10.00
UNION ELECTRIC COMPANY	1,183,043	1,092,662	8.27	15,210,606	14,890,145	2.15	58	56	3.57
TOTAL	33,467,967	30,949,973	8.14	708,455,456	687,668,185	3.02	2,603	2,650	-1.77

ILLINOIS ELECTRIC UTILITIES

TABLE SIX

OTHER SALES TO PUBLIC AUTHORITIES *

	REVENUE			KILOWATT HOURS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	1,366,463	1,154,638	18.35	24,885,264	25,425,747	-2.13	116	118	-1.70
CENTRAL ILLINOIS PUBLIC SERVICE CO.	4,745,717	4,288,990	10.65	109,308,260	109,136,064	0.16	318	318	
COMMONWEALTH EDISON COMPANY	245,416,009	215,368,573	13.95	4,688,320,000	4,742,961,234	-1.15	9,468	9,401	0.71
ELECTRIC ENERGY INCORPORATED	43,927,022	63,103,530	-30.39	2,044,391,000	3,321,385,906	-38.45	1	1	
ILLINOIS POWER COMPANY	8,018,395	6,910,274	16.04	241,157,334	236,739,119	1.87	317	317	
INTERSTATE POWER COMPANY	144,582	139,655	3.53	3,665,070	3,645,970	0.52	50	48	4.17
IOWA-ILLINOIS GAS & ELECTRIC CO.	394,094	334,298	17.89	6,919,983	6,545,795	5.72	28	23	21.74
MT. CARMEL PUBLIC UTILITY COMPANY	39,527	33,252	18.87	720,781	708,088	1.79	1	1	
SOUTH BELOIT WATER, GAS & ELECTRIC CO.		471			12,688				
UNION ELECTRIC COMPANY	192,831	497,692	-61.26	5,634,220	14,853,739	-62.07	8	23	-65.22
TOTAL	304,244,640	291,831,373	4.25	7,125,001,912	8,461,414,350	-15.79	10,307	10,250	0.56

* THIS CLASS OF SERVICE INCLUDES SALES TO MUNICIPALITIES OR OTHER GOVERNMENTAL AGENCIES UNDER SPECIAL CONTRACT AND AGREEMENTS

ILLINOIS ELECTRIC UTILITIES

TABLE SEVEN

SALES TO RAILROADS AND RAILWAYS

	REVENUE			KILOWATT HOURS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
COMMONWEALTH EDISON COMPANY	16,619,059	14,742,599	12.73	351,066,000	364,876,492	-3.79	2	2	
TOTAL	16,619,059	14,742,599	12.73	351,066,000	364,876,492	-3.79	2	2	

ILLINOIS ELECTRIC UTILITIES

TABLE EIGHT

TOTAL SALES TO ULTIMATE CONSUMERS

	REVENUE			KILOWATT HOURS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CEDAR POINT LIGHT & WATER COMPANY	75,123	72,783	3.22	1,290,100	1,450,900	-11.08	159	139	14.39
CENTRAL ILLINOIS LIGHT COMPANY	275,951,815	250,538,933	10.14	4,670,914,263	4,900,937,680	-4.69	185,282	184,951	0.18
CENTRAL ILLINOIS PUBLIC SERVICE CO.	350,812,447	336,456,758	4.27	6,446,158,847	6,788,559,561	-5.04	304,489	302,442	0.68
COMMONWEALTH EDISON COMPANY	3,676,535,569	3,262,700,268	12.68	60,311,342,000	61,248,073,023	-1.53	2,960,364	2,938,975	0.73
ELECTRIC ENERGY INCORPORATED	43,927,022	63,103,530	-30.39	2,044,391,000	3,321,385,906	-38.45	1	1	
ILLINOIS POWER COMPANY	579,659,205	530,660,969	9.23	13,041,629,319	13,294,812,784	-1.90	522,820	518,566	0.82
INTERSTATE POWER COMPANY	10,382,527	9,092,676	14.19	222,987,418	192,552,972	15.81	9,869	9,804	0.66
IOWA-ILLINOIS GAS & ELECTRIC CO.	65,365,610	59,213,978	10.39	1,359,887,309	1,349,973,163	0.73	66,435	65,368	1.63
MT. CARMEL PUBLIC UTILITY COMPANY	7,250,165	6,957,744	4.20	122,656,112	138,175,835	-11.23	5,513	5,454	1.08
SHERRARD POWER SYSTEM	8,155,949	8,450,102	-3.48	140,448,357	146,695,303	-4.26	13,053	12,885	1.30
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	5,193,191	4,836,465	7.38	118,129,579	120,981,042	-2.36	4,883	4,836	0.97
UNION ELECTRIC COMPANY	113,243,395	103,752,090	9.15	3,129,198,287	3,162,659,258	-1.06	69,641	69,010	0.91
TOTAL	5,136,552,018	4,635,836,296	10.80	91,609,032,591	94,666,257,427	-3.23	4,142,509	4,112,431	0.73

ILLINOIS ELECTRIC UTILITIES

TABLE NINE

SALES FOR RESALE

UTILITY	REVENUE			KILOWATT HOURS			AVERAGE NUMBER OF CUSTOMERS		
	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	1,930,364	2,591,011	-25.50	55,616,040	58,967,160	-5.68	3	3	
CENTRAL ILLINOIS PUBLIC SERVICE CO.	74,682,585	70,605,759	5.77	1,933,468,638	1,973,010,749	-2.00	131	130	0.77
COMMONWEALTH EDISON COMPANY	37,430,643	38,657,019	-3.17	917,688,000	972,821,975	-5.67	7	7	
ELECTRIC ENERGY INCORPORATED	70,543,251	53,494,342	31.87	3,237,068,000	2,616,867,648	23.70	4	4	
ILLINOIS POWER COMPANY	35,872,660	33,304,228	7.71	1,170,920,470	1,191,662,693	-1.74	20	20	
INTERSTATE POWER COMPANY	748,244	237,258	215.37	29,358,704	9,260,482	217.03	2	2	
IOWA-ILLINOIS GAS & ELECTRIC CO.	4,883,552	5,184,321	-5.80	157,576,000	163,160,300	-3.42	1	1	
MT. CARMEL PUBLIC UTILITY COMPANY	104,743	102,438	2.25	2,567,200	2,752,000	-6.72	1	1	
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	80,396	111,931	-28.17	3,733,282	5,226,936	-28.58	1	1	
TOTAL	226,276,438	204,288,307	10.76	7,507,996,334	6,993,729,943	7.35	170	169	0.59

ILLINOIS ELECTRIC UTILITIES

TABLE TEN

INTERDEPARTMENTAL SALES

UTILITY	REVENUE			KILOWATT HOURS		
	1981	1980	% CHG.	1981	1980	% CHG.
CEDAR POINT LIGHT & WATER COMPANY		3,176			66,300	
CENTRAL ILLINOIS LIGHT COMPANY	65,967	70,771	-6.79	921,249	972,448	-5.27
INTERSTATE POWER COMPANY	2,129	1,889	12.71	10,865	11,261	-3.52
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	9,997	2,274	339.62	535,062	308,221	73.60
TOTAL	78,093	78,110	-0.02	1,467,176	1,358,230	8.02

ILLINOIS ELECTRIC UTILITIES

TABLE ELEVEN

TOTAL SALES OF ELECTRICITY

	REVENUE			KILOWATT HOURS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CEDAR POINT LIGHT & WATER COMPANY	75,123	75,959	-1.10	1,290,100	1,517,200	-14.97	159	139	14.39
CENTRAL ILLINOIS LIGHT COMPANY	277,948,146	253,200,715	9.77	4,727,451,552	4,960,877,288	-4.71	185,285	184,954	0.18
CENTRAL ILLINOIS PUBLIC SERVICE CO.	425,495,032	407,062,517	4.53	8,379,627,485	8,761,570,310	-4.36	304,620	302,572	0.68
COMMONWEALTH EDISON COMPANY	3,713,966,212	3,301,357,287	12.50	61,229,030,000	62,220,894,998	-1.59	2,960,371	2,938,982	0.73
ELECTRIC ENERGY INCORPORATED	114,470,273	116,597,872	-1.83	5,281,459,000	5,938,253,554	-11.06	5	5	
ILLINOIS POWER COMPANY	615,531,865	563,965,197	9.14	14,212,549,789	14,486,475,477	-1.89	522,840	518,586	0.82
INTERSTATE POWER COMPANY	11,132,900	9,331,823	19.30	252,356,987	201,824,715	25.04	9,871	9,806	0.66
IOWA-ILLINOIS GAS & ELECTRIC CO.	70,249,162	64,398,299	9.09	1,517,463,309	1,513,133,463	0.29	66,436	65,369	1.63
MT. CARMEL PUBLIC UTILITY COMPANY	7,354,908	7,060,182	4.17	125,223,312	140,927,835	-11.14	5,514	5,455	1.08
SHERRARD POWER SYSTEM	8,155,949	8,450,102	-3.48	140,448,357	146,695,303	-4.26	13,053	12,885	1.30
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	5,283,584	4,950,670	6.73	122,397,923	126,516,199	-3.26	4,884	4,837	0.97
UNION ELECTRIC COMPANY	113,243,395	103,752,090	9.15	3,129,198,287	3,162,659,258	-1.06	69,641	69,010	0.91
TOTAL	5,362,906,549	4,840,202,713	10.80	99,118,496,101	101,661,345,600	-2.50	4,142,679	4,112,600	0.73

ILLINOIS ELECTRIC UTILITIES

TABLE TWELVE

OTHER ELECTRIC OPERATING REVENUES

UTILITY	REVENUE 1981	1980	% CHG.
CEDAR POINT LIGHT & WATER COMPANY		60	
CENTRAL ILLINOIS LIGHT COMPANY	1,135,638	1,050,845	8.07
CENTRAL ILLINOIS PUBLIC SERVICE CO.	1,889,089	1,580,574	19.52
COMMONWEALTH EDISON COMPANY	23,265,618	22,443,619	3.66
ELECTRIC ENERGY INCORPORATED	11,266	11,266	
ILLINOIS POWER COMPANY	5,436,486	3,391,255	60.31
INTERSTATE POWER COMPANY	93,105	74,571	24.85
IOWA-ILLINOIS GAS & ELECTRIC CO.	2,824,996	2,263,202	24.82
MT. CARMEL PUBLIC UTILITY COMPANY	92,893	404,794	-77.05
SHERRARD POWER SYSTEM	27,387	29,152	-6.05
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	29,623	20,866	41.97
UNION ELECTRIC COMPANY	986,555	796,101	23.92
TOTAL	35,792,656	32,066,305	11.62

ILLINOIS ELECTRIC UTILITIES

TABLE THIRTEEN

TOTAL ELECTRIC OPERATING REVENUES

UTILITY	REVENUE 1981	REVENUE 1980	% CHG.
CEDAR POINT LIGHT & WATER COMPANY	75,123	76,019	-1.18
CENTRAL ILLINOIS LIGHT COMPANY	279,083,784	254,251,560	9.77
CENTRAL ILLINOIS PUBLIC SERVICE CO.	427,384,121	408,643,091	4.59
COMMONWEALTH EDISON COMPANY	3,737,231,830	3,323,800,906	12.44
ELECTRIC ENERGY INCORPORATED	114,481,539	116,609,138	-1.83
ILLINOIS POWER COMPANY	620,968,351	567,356,452	9.45
INTERSTATE POWER COMPANY	11,226,005	9,406,394	19.34
IOWA-ILLINOIS GAS & ELECTRIC CO.	73,074,158	66,661,501	9.62
MT. CARMEL PUBLIC UTILITY COMPANY	7,447,801	7,464,976	-0.23
SHERRARD POWER SYSTEM	8,183,336	8,479,254	-3.49
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	5,313,207	4,971,536	6.87
UNION ELECTRIC COMPANY	114,229,950	104,548,191	9.26
TOTAL	5,398,699,205	4,872,269,018	10.81

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STATE OF ILLINOIS

ILLINOIS COMMERCE COMMISSION

PUBLIC UTILITIES DIVISION

* * *

ILLINOIS GAS UTILITIES

A Comparative Study of Gas Sales Statistics

Calendar Years

of

1981 and 1980

RESEARCH BULLETIN NO. 106

Data Prepared by Accounts and Finance Department

May, 1982

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I N T R O D U C T I O N

1. Scope of Study

This study compares gas sales statistics for the calendar year of 1981 with gas sales statistics for the calendar year 1980 for the following 18 utilities furnishing gas service in Illinois:

Central Illinois Light Company
Central Illinois Public Service Company
Consumers Gas Company
Gas Utilities Company
Illinois Gas Company
Illinois Power Company
Interstate Power Company
Iowa-Illinois Gas and Electric Company
Kaskaskia Gas Company
Monarch Gas Company
Mt. Carmel Public Utility Company
North Shore Gas Company
Northern Illinois Gas Company
Peoples Gas Light and Coke Company, The
South Beloit Water, Gas and Electric Company
Town Gas Company of Illinois
Union Electric Company
United Cities Gas Company

2. Source of Information

Data presented in the various tables were obtained from Annual Reports filed by the subject utilities with the Commission.

3. Accounting Considerations

All of the utilities considered in this study follow the Uniform System of Accounts prescribed by this Commission in its General Order 179.

Consistent with similar Research Bulletins issued in the past, sales labeled "Interdepartmental" and "Sales for Resale" are not included with sales to "Ultimate Consumers", but are stated separately.

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ILLINOIS GAS UTILITIES

TABLE ONE

SUMMARY OF GAS SALES BY CLASS OF SERVICE

	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
CLASS OF SERVICE	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
RESIDENTIAL SALES:									
WITHOUT SPACE HTG.	54,643,986	49,211,223	11.04	106,423,984	115,472,927	-7.84	382,660	407,842	-6.17
WITH SPACE HTG.	1,791,041,798	1,636,825,163	9.42	4,579,414,888	4,741,939,955	-3.43	2,622,487	2,585,723	1.42
COMMERCIAL AND INDUSTRIAL SALES:									
WITHOUT SPACE HTG. (INCL.SSNL.SALES)	689,953,111	605,751,279	13.90	1,989,057,181	2,029,418,345	-1.99	19,802	21,493	-7.87
WITH SPACE HTG.	1,130,151,714	1,016,039,269	11.23	3,144,694,483	3,212,923,973	-2.12	237,734	231,174	2.84
INTERRUPTIBLE	57,799,923	78,104,187	-26.00	170,713,055	264,449,030	-35.45	208	289	-28.03
ALL OTHER SALES	368,270	313,467	17.48	1,055,167	1,084,747	-2.73	599	585	2.39
TOTAL GAS SALES TO ULTIMATE CONSUMERS	3,723,958,802	3,386,244,588	9.97	9,991,358,758	10,365,288,977	-3.61	3,263,490	3,247,106	0.51
INTERDEPARTMENTAL SALES	5,901,123	8,049,377	-26.69	20,124,242	33,558,064	-40.03			
SALES FOR RESALE	129,475,110	9,821,206	218.32	401,596,517	11,053,140	533.33	3	2	50.00
TOTAL GAS SALES	3,859,335,035	3,404,115,171	13.37	10,413,079,517	10,409,900,181	0.03	3,263,499	3,247,112	0.51
OTHER GAS OPERATING REVENUES	69,219,324	75,463,311	-8.27						
TOTAL GAS OPERATING REVENUES	3,928,554,359	3,479,578,482	12.90						

ILLINOIS GAS UTILITIES

TABLE ONE

CONCLUDED

SUMMARY OF GAS SALES BY CLASS OF SERVICE

1981

CLASS OF SERVICE	SEE TABLE NUMBER	REVENUE PER THERM (CENTS)	PERCENT OF TOTAL SALES TO ULTIMATE CONSUMERS		PERCENT OF TOTAL SALES OF GAS		PERCENT OF TOTAL OPERATING REVENUES
			REVENUE	THERMS	REVENUE	THERMS	
RESIDENTIAL SALES:							
WITHOUT SPACE HEATING	2	51.35	1.47	1.07	1.42	1.02	1.39
WITH SPACE HEATING	3	39.11	48.10	45.83	46.41	43.98	45.59
COMMERCIAL & INDUSTRIAL SALES							
WITHOUT SPACE HEATING (INCLUDES SEASONAL SALES)	4	34.69	18.53	19.91	17.88	19.10	17.56
WITH SPACE HEATING	5	35.94	30.35	31.47	29.28	30.20	28.77
INTERRUPTIBLE SALES	6	33.86	1.55	1.71	1.50	1.64	1.47
ALL OTHER SALES	7	34.90		0.01	0.01	0.01	0.01
TOTAL GAS SALES TO ULTIMATE CONSUMERS	8	37.27	100.00	100.00	96.50	95.95	94.79
INTERDEPARTMENTAL SALES	9	29.32			0.15	0.19	0.15
SALES FOR RESALE	9-A	32.24			3.35	3.86	3.30
TOTAL GAS SALES	10	37.06			100.00	100.00	98.24
OTHER GAS OPERATING REVENUES	11						1.76
TOTAL GAS OPERATING REVENUES	12						100.00

ILLINOIS GAS UTILITIES

TABLE ONE

CONTINUED

REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY

1981

CENTS

CLASS OF SERVICE	CILCO	CIPS	CONS. GAS	GAS UTIL.	ILL. GAS	ILL. POWER	INTER-ST.PWR	IOWA-ILL.	KASKASKIA GA
RESIDENTIAL SALES									
WITHOUT SPACE HTG.	60.14	46.44	36.53	36.79	49.65	52.87	52.76	56.27	52.69
WITH SPACE HTG.	35.78	35.41	35.80	31.55	39.40	40.48	41.67	39.72	47.98
COMMERCIAL & INDUSTRIAL SALES									
WITHOUT SPACE HTG. (INCL.SSNL.SALES)	32.14	35.36	34.07	46.80	36.72	31.61	40.06	36.38	44.25
WITH SPACE HTG.	36.76	34.32	33.30	26.10	36.84	35.04	38.27	37.86	43.72
INTERRUPTIBLE	29.64	31.16		26.28	35.13	31.98	34.64	30.50	
ALL OTHER SALES	34.53				37.18				
TOTAL GAS SALES TO ULTIMATE CONSUMERS	34.76	34.40	34.67	26.59	38.07	36.09	39.51	38.23	46.84
INTERDEPARTMENTAL SALES	31.16				37.17	24.81	39.92	31.16	
SALES FOR RESALE			31.99						
TOTAL GAS SALES	34.71	34.40	34.51	26.59	38.07	36.04	39.51	37.89	46.84

ILLINOIS GAS UTILITIES

TABLE ONE

CONTINUED

REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY

1981

CENTS

CLASS OF SERVICE	MON-ARCH	MT. CARMEL	NORTH SHORE	N. ILL. GAS	PEO-PLES	SOUTH BELOIT	TOWN GAS	UNION ELEC.	UNITED CITIES
RESIDENTIAL SALES									
WITHOUT SPACE HTG.	43.33	40.69	51.18	43.46	53.16	56.00		51.03	39.19
WITH SPACE HTG.	43.06	33.77	44.93	36.38	42.34	49.43	37.52	44.11	39.27
COMMERCIAL & INDUSTRIAL SALES									
WITHOUT SPACE HTG. (INCL. SSNL. SALES)		37.89	41.21	32.53	41.17	46.51		38.44	36.35
WITH SPACE HTG.	40.91	30.01	40.51	33.57	41.32	47.35		41.68	35.24
INTERRUPTIBLE			39.75		40.71	40.22	33.94	33.87	37.72
ALL OTHER SALES									35.22
TOTAL GAS SALES TO ULTIMATE CONSUMERS	42.26	32.57	43.02	34.58	42.14	45.79	37.45	42.07	37.76
INTERDEPARTMENTAL SALES		24.56				39.59			
SALES FOR RESALE				30.44	1.46				
TOTAL GAS SALES	42.26	30.77	43.02	34.26	42.34	45.79	37.45	42.07	37.76

ILLINOIS GAS UTILITIES

TABLE ONE

CONTINUED

REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY

1980

CENTS

CLASS OF SERVICE	CILCO	CIPS	CONS. GAS	GAS UTIL.	ILL. GAS	ILL. POWER	INTER-ST. PWR	IOWA-ILL.	KASKAS KIA GA
RESIDENTIAL SALES									
WITHOUT SPACE HTG.	40.18	40.94	32.96	32.71	36.36	42.62	46.97	46.74	44.02
WITH SPACE HTG.	30.18	31.29	32.61	27.16	33.60	34.28	36.65	34.74	39.77
COMMERCIAL & INDUSTRIAL SALES									
WITHOUT SPACE HTG. (INCL. SSNL. SALES)	26.09	30.37	30.98	45.93	29.28	27.34	33.34	31.33	33.81
WITH SPACE HTG.	30.15	28.95	29.77	22.67	30.41	30.58	33.48	33.14	36.30
INTERRUPTIBLE	25.18	25.95		21.89	29.36	31.39	35.49	27.15	
ALL OTHER SALES	28.06				31.26				
TOTAL GAS SALES TO ULTIMATE CONSUMERS	28.85	29.55	31.28	22.95	32.11	31.54	35.52	33.32	38.65
INTERDEPARTMENTAL SALES	25.38				30.64	20.62	33.77	25.60	
SALES FOR RESALE			29.08						
TOTAL GAS SALES	28.81	29.55	31.15	22.95	32.11	31.44	35.52	32.60	38.65

ILLINOIS GAS UTILITIES

TABLE ONE

CONCLUDED

REVENUE PER THERM BY CLASS OF SERVICE BY COMPANY

1980

CENTS

CLASS OF SERVICE	MON-ARCH	MT. CARMEL	NORTH SHORE	N.ILL. GAS	PEO-PLES	SOUTH BELOIT	TOWN GAS	UNION ELEC.	UNITED CITIES
RESIDENTIAL SALES									
WITHOUT SPACE HTG.	34.39	36.61	41.86	39.57	43.55	46.16		45.23	35.52
WITH SPACE HTG.	34.23	30.52	38.32	33.27	36.78	41.29	31.19	38.18	34.85
COMMERCIAL & INDUSTRIAL SALES									
WITHOUT SPACE HTG. (INCL.SSNL.SALES)		34.41	34.51	28.57	33.59	40.29		31.83	29.44
WITH SPACE HTG.	33.28	26.75	34.21	30.42	35.19	37.45		36.49	31.09
INTERRUPTIBLE	34.26		33.97		33.68	32.18	25.58	28.25	29.67
ALL OTHER SALES									30.45
TOTAL GAS SALES TO ULTIMATE CONSUMERS	33.90	29.15	36.44	31.30	35.92	36.99	30.94	35.80	32.54
INTERDEPARTMENTAL SALES		21.03				21.97			
SALES FOR RESALE					92.90				
TOTAL GAS SALES	33.90	27.11	36.44	31.30	36.11	36.99	30.94	35.80	32.54

ILLINOIS GAS UTILITIES

TABLE TWO

RESIDENTIAL SALES - WITHOUT SPACE HEATING

	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	434,773	346,111	25.62	722,923	861,307	-16.07	4,627	4,909	-5.75
CENTRAL ILLINOIS PUBLIC SERVICE CO.	426,287	450,256	-5.32	917,942	1,099,919	-16.55	4,404	4,930	-10.67
CONSUMERS GAS COMPANY	11,891	14,062	-15.44	32,550	42,670	-23.72	39	43	-9.30
GAS UTILITIES COMPANY	6,893	7,586	-9.14	18,735	23,191	-19.21	58	62	-6.45
ILLINOIS GAS COMPANY	7,357	7,170	2.61	14,818	19,720	-24.86	56	74	-24.32
ILLINOIS POWER COMPANY	2,372,234	2,201,125	7.77	4,487,309	5,165,154	-13.12	14,131	16,806	-15.92
INTERSTATE POWER COMPANY	19,321	23,441	-17.58	36,622	49,905	-26.62	130	181	-28.18
IOWA-ILLINOIS GAS & ELECTRIC CO.	321,717	277,102	16.10	571,780	592,806	-3.55	3,096	3,196	-3.13
KASKASKIA GAS COMPANY	2,448	2,372	3.20	4,646	5,389	-13.79	11	13	-15.39
MONARCH GAS COMPANY	5,289	2,235	136.64	12,206	6,500	87.79	7	8	-12.50

ILLINOIS GAS UTILITIES

TABLE TWO

CONTINUED

RESIDENTIAL SALES - WITHOUT SPACE HEATING

	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
MT. CARMEL PUBLIC UTILITY COMPANY	66,777	79,662	-16.18	164,117	217,594	-24.58	637	648	-1.70
NORTH SHORE GAS COMPANY	1,353,961	1,339,048	1.11	2,645,630	3,199,290	-17.31	6,753	7,904	-14.56
NORTHERN ILLINOIS GAS COMPANY	7,827,265	8,598,549	-8.97	18,011,447	21,732,493	-17.12	74,619	82,813	-9.90
PEOPLES GAS LIGHT & COKE COMPANY	41,296,582	35,363,448	16.78	77,686,300	81,209,950	-4.34	271,854	283,561	-4.13
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	32,990	43,091	-23.44	58,912	93,347	-36.89	176	213	-17.37
UNION ELECTRIC COMPANY	221,406	215,287	2.84	433,841	476,031	-8.86	1,365	1,631	-16.31
UNITED CITIES GAS COMPANY	236,795	240,678	-1.61	604,206	677,661	-10.84	697	850	-18.00
TOTAL	54,643,986	49,211,223	11.04	106,423,984	115,472,927	-7.84	382,660	407,842	-6.17

ILLINOIS GAS UTILITIES

TABLE TWO

CONTINUED

RESIDENTIAL SALES - WITHOUT SPACE HEATING

	REVENUE PER THERM (CENTS)			THERMS PER CUSTOMER			REVENUE PER CUSTOMER (DOLLARS)		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	60.14	40.18	49.68	156	175	-10.86	93.96	70.51	33.26
CENTRAL ILLINOIS PUBLIC SERVICE CO.	46.44	40.94	13.43	208	223	-6.73	96.80	91.33	5.99
CONSUMERS GAS COMPANY	36.53	32.96	10.83	835	992	-15.83	304.90	327.02	-6.76
GAS UTILITIES COMPANY	36.79	32.71	12.47	323	374	-13.64	118.84	122.35	-2.87
ILLINOIS GAS COMPANY	49.65	36.36	36.55	265	266	-0.38	131.38	96.89	35.60
ILLINOIS POWER COMPANY	52.87	42.62	24.05	318	307	3.58	167.87	130.97	28.17
INTERSTATE POWER COMPANY	52.76	46.97	12.33	282	276	2.17	148.62	129.51	14.76
IOWA-ILLINOIS GAS & ELECTRIC CO.	56.27	46.74	20.39	185	185		103.91	86.70	19.85
KASKASKIA GAS COMPANY	52.69	44.02	19.70	422	415	1.69	222.55	182.46	21.97
MONARCH GAS COMPANY	43.33	34.39	26.00	1,744	813	114.51	755.57	279.38	170.45

ILLINOIS GAS UTILITIES

TABLE TWO

CONCLUDED

RESIDENTIAL SALES - WITHOUT SPACE HEATING

	REVENUE PER THERM (CENTS)			THERMS PER CUSTOMER			REVENUE PER CUSTOMER (DOLLARS)		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
MT. CARMEL PUBLIC UTILITY COMPANY	40.69	36.61	11.14	258	336	-23.21	104.83	122.94	-14.73
NORTH SHORE GAS COMPANY	51.18	41.86	22.27	392	405	-3.21	200.50	169.41	18.35
NORTHERN ILLINOIS GAS COMPANY	43.46	39.57	9.83	241	262	-8.02	104.90	103.83	1.03
PEOPLES GAS LIGHT & COKE COMPANY	53.16	43.55	22.07	286	286		151.91	124.71	21.81
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	56.00	46.16	21.32	335	438	-23.52	187.44	202.31	-7.35
UNION ELECTRIC COMPANY	51.03	45.23	12.82	318	292	8.90	162.20	132.00	22.88
UNITED CITIES GAS COMPANY	39.19	35.52	10.33	867	797	8.78	339.73	283.15	19.98
AVERAGE	51.35	42.62	20.48	278	283	-1.77	142.80	120.66	18.35

ILLINOIS GAS UTILITIES

TABLE THREE

RESIDENTIAL SALES - WITH SPACE HEATING

	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	76,736,179	69,025,670	11.17	214,465,556	228,726,583	-6.24	163,957	161,422	1.57
CENTRAL ILLINOIS PUBLIC SERVICE CO.	51,844,211	49,485,104	4.77	146,409,665	158,175,412	-7.44	127,754	124,687	2.46
CONSUMERS GAS COMPANY	1,893,677	1,880,326	0.71	5,289,160	5,766,720	-8.28	4,966	4,811	3.22
GAS UTILITIES COMPANY	2,031,461	1,880,192	8.05	6,439,516	6,921,905	-6.97	5,369	5,313	1.05
ILLINOIS GAS COMPANY	3,618,756	3,306,969	9.43	9,184,155	9,840,961	-6.67	8,310	8,119	2.35
ILLINOIS POWER COMPANY	156,377,911	142,050,419	10.09	386,282,148	414,405,107	-6.79	333,599	328,546	1.54
INTERSTATE POWER COMPANY	1,792,625	1,616,540	10.89	4,301,885	4,410,935	-2.47	3,675	3,363	9.28
IOWA-ILLINOIS GAS & ELECTRIC CO.	28,439,045	27,370,166	3.91	71,600,610	78,784,842	-9.12	55,843	55,376	0.84
KASKASKIA GAS COMPANY	729,508	660,496	10.45	1,520,395	1,660,799	-8.45	1,574	1,552	1.42
MONARCH GAS COMPANY	1,224,765	1,073,329	14.11	2,844,212	3,135,291	-9.28	2,589	2,586	0.12

ILLINOIS GAS UTILITIES

TABLE THREE

CONTINUED

RESIDENTIAL SALES - WITH SPACE HEATING

	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
MT. CARMEL PUBLIC UTILITY COMPANY	997,780	934,476	6.77	2,954,913	3,061,647	-3.49	2,511	2,440	2.91
NORTH SHORE GAS COMPANY	79,389,497	68,516,164	15.87	176,687,160	178,779,200	-1.17	84,863	83,224	1.97
NORTHERN ILLINOIS GAS COMPANY	717,894,900	689,605,785	4.10	1,973,169,262	2,072,638,298	-4.80	1,234,703	1,218,364	1.34
PEOPLES GAS LIGHT & COKE COMPANY	652,508,300	565,177,461	15.45	1,541,266,050	1,536,541,520	0.31	559,511	554,286	0.94
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	1,731,243	1,584,861	9.24	3,502,680	3,838,459	-8.75	2,790	2,722	2.50
TOWN GAS COMPANY OF ILLINOIS	2,066,917	1,809,673	14.22	5,508,833	5,802,042	-5.05	3,688	3,549	3.92
UNION ELECTRIC COMPANY	7,048,811	6,693,301	5.31	15,978,709	17,530,169	-8.85	14,684	14,211	3.33
UNITED CITIES GAS COMPANY	4,716,212	4,154,231	13.53	12,009,979	11,920,065	0.75	12,101	11,152	8.51
TOTAL	1,791,041,798	1,636,825,163	9.42	4,579,414,888	4,741,939,955	-3.43	2,622,487	2,585,723	1.42

ILLINOIS GAS UTILITIES

TABLE THREE

CONTINUED

RESIDENTIAL SALES - WITH SPACE HEATING

	REVENUE PER THERM (CENTS)			THERMS PER CUSTOMER			REVENUE PER CUSTOMER (DOLLARS)		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	35.78	30.18	18.56	1,308	1,417	-7.69	468.03	427.61	9.45
CENTRAL ILLINOIS PUBLIC SERVICE CO.	35.41	31.29	13.17	1,146	1,269	-9.69	405.81	396.87	2.25
CONSUMERS GAS COMPANY	35.80	32.61	9.78	1,065	1,199	-11.18	381.33	390.84	-2.43
GAS UTILITIES COMPANY	31.55	27.16	16.16	1,199	1,303	-7.98	378.37	353.89	6.92
ILLINOIS GAS COMPANY	39.40	33.60	17.26	1,105	1,212	-8.83	435.47	407.31	6.91
ILLINOIS POWER COMPANY	40.48	34.28	18.09	1,158	1,261	-8.17	468.76	432.36	8.42
INTERSTATE POWER COMPANY	41.67	36.65	13.70	1,171	1,312	-10.75	487.79	480.68	1.48
IOWA-ILLINOIS GAS & ELECTRIC CO.	39.72	34.74	14.34	1,282	1,423	-9.91	509.27	494.26	3.04
KASKASKIA GAS COMPANY	47.98	39.77	20.64	966	1,070	-9.72	463.47	425.58	8.90
MONARCH GAS COMPANY	43.06	34.23	25.80	1,099	1,212	-9.32	473.06	415.05	13.98

ILLINOIS GAS UTILITIES

TABLE THREE

CONCLUDED

RESIDENTIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE PER THERM (CENTS) 1981	1980	% CHG.	THERMS PER CUSTOMER 1981	1980	% CHG.	REVENUE PER CUSTOMER (DOLLARS) 1981	1980	% CHG.
MT. CARMEL PUBLIC UTILITY COMPANY	33.77	30.52	10.65	1,177	1,255	-6.22	397.36	382.98	3.76
NORTH SHORE GAS COMPANY	44.93	38.32	17.25	2,082	2,148	-3.07	935.50	823.27	13.63
NORTHERN ILLINOIS GAS COMPANY	36.38	33.27	9.35	1,598	1,701	-6.06	581.43	566.01	2.72
PEOPLES GAS LIGHT & COKE COMPANY	42.34	36.78	15.12	2,755	2,772	-0.61	1,166.21	1,019.65	14.37
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	49.43	41.29	19.71	1,255	1,410	-10.99	620.52	582.24	6.58
TOWN GAS COMPANY OF ILLINOIS	37.52	31.19	20.30	1,494	1,635	-8.62	560.44	509.91	9.91
UNION ELECTRIC COMPANY	44.11	38.18	15.53	1,088	1,234	-11.83	480.03	470.99	1.92
UNITED CITIES GAS COMPANY	39.27	34.85	12.68	992	1,069	-7.20	389.74	372.51	4.63
AVERAGE	39.11	34.52	13.30	1,746	1,834	-4.80	682.96	633.02	7.89

ILLINOIS GAS UTILITIES

TABLE FOUR

COMMERCIAL AND INDUSTRIAL SALES - WITHOUT SPACE HEATING

INCLUDES SEASONAL SALES

	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	40,376,853	36,096,698	11.86	125,610,835	138,353,030	-9.21	1,099	1,065	3.19
CENTRAL ILLINOIS PUBLIC SERVICE CO.	2,569,882	1,411,438	82.08	7,267,708	4,647,266	56.39	1,057	1,099	-3.82
CONSUMERS GAS COMPANY	10,965	10,797	1.56	32,180	34,850	-7.66	8	8	
GAS UTILITIES COMPANY	432	355	21.69	923	773	19.41	7	9	-22.22
ILLINOIS GAS COMPANY	44,621	30,137	48.06	121,533	102,939	18.06	44	42	4.76
ILLINOIS POWER COMPANY	103,998,449	62,700,508	65.87	329,022,790	229,330,860	43.47	1,876	2,097	-10.54
INTERSTATE POWER COMPANY	93,996	63,180	48.78	234,621	189,522	23.80	25	26	-3.85
IOWA-ILLINOIS GAS & ELECTRIC CO.	16,722,314	16,464,360	1.57	45,962,337	52,550,944	-12.54	548	575	-4.70
KASKASKIA GAS COMPANY	83,371	60,580	37.62	188,426	179,165	5.17	14	12	16.67

ILLINOIS GAS UTILITIES

TABLE FOUR

CONTINUED

COMMERCIAL AND INDUSTRIAL SALES - WITHOUT SPACE HEATING

INCLUDES SEASONAL SALES

	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
MT. CARMEL PUBLIC UTILITY COMPANY	5,364	6,260	-14.31	14,156	18,191	-22.18	47	49	-4.08
NORTH SHORE GAS COMPANY	20,725,039	19,570,341	5.90	50,290,110	56,711,470	-11.32	542	553	-1.99
NORTHERN ILLINOIS GAS COMPANY	312,792,990	285,096,480	9.72	961,665,203	997,833,736	-3.63	8,586	9,233	-7.01
PEOPLES GAS LIGHT & COKE COMPANY	188,535,697	180,890,809	4.23	457,935,570	538,493,520	-14.96	5,635	6,402	-11.98
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	35,307	35,298	0.03	75,916	87,615	-13.35	28	32	-12.50
UNION ELECTRIC COMPANY	1,695,834	1,461,648	16.02	4,412,006	4,592,708	-3.94	150	159	-5.66
UNITED CITIES GAS COMPANY	2,261,997	1,852,390	22.11	6,222,867	6,291,756	-1.10	136	132	3.03
TOTAL	689,953,111	605,751,279	13.90	1,989,057,181	2,029,418,345	-1.99	19,802	21,493	-7.87

ILLINOIS GAS UTILITIES

TABLE FOUR

CONTINUED

COMMERCIAL AND INDUSTRIAL SALES - WITHOUT SPACE HEATING

INCLUDES SEASONAL SALES

	REVENUE PER THERM (CENTS)			THERMS PER CUSTOMER			REVENUE PER CUSTOMER (DOLLARS)		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	32.14	26.09	23.19	114,296	129,909	-12.02	36,739.63	33,893.61	8.40
CENTRAL ILLINOIS PUBLIC SERVICE CO.	35.36	30.37	16.43	6,876	4,229	62.59	2,431.30	1,284.29	89.31
CONSUMERS GAS COMPANY	34.07	30.98	9.97	4,023	4,356	-7.65	1,370.63	1,349.63	1.56
GAS UTILITIES COMPANY	46.80	45.93	1.89	132	86	53.49	61.71	39.44	56.47
ILLINOIS GAS COMPANY	36.72	29.28	25.41	2,762	2,451	12.69	1,014.11	717.55	41.33
ILLINOIS POWER COMPANY	31.61	27.34	15.62	175,385	109,361	60.37	55,436.27	29,900.10	85.41
INTERSTATE POWER COMPANY	40.06	33.34	20.16	9,385	7,289	28.76	3,759.84	2,430.00	54.73
IOWA-ILLINOIS GAS & ELECTRIC CO.	36.38	31.33	16.12	83,873	91,393	-8.23	30,515.17	28,633.67	6.57
KASKASKIA GAS COMPANY	44.25	33.81	30.88	13,459	14,930	-9.85	5,955.07	5,048.33	17.96

ILLINOIS GAS UTILITIES

TABLE FOUR

CONCLUDED

COMMERCIAL AND INDUSTRIAL SALES - WITHOUT SPACE HEATING

INCLUDES SEASONAL SALES

	REVENUE PER THERM (CENTS)			THERMS PER CUSTOMER			REVENUE PER CUSTOMER (DOLLARS)		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
MT. CARMEL PUBLIC UTILITY COMPANY	37.89	34.41	10.11	301	371	-18.87	114.13	127.76	-10.67
NORTH SHORE GAS COMPANY	41.21	34.51	19.42	92,786	102,552	-9.52	38,238.08	35,389.41	8.05
NORTHERN ILLINOIS GAS COMPANY	32.53	28.57	13.86	112,004	108,073	3.64	36,430.58	30,877.99	17.98
PEOPLES GAS LIGHT & COKE COMPANY	41.17	33.59	22.57	81,266	84,113	-3.39	33,457.98	28,255.36	18.41
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	46.51	40.29	15.44	2,711	2,738	-0.99	1,260.96	1,103.06	14.32
UNION ELECTRIC COMPANY	38.44	31.83	20.77	29,413	28,885	1.83	11,305.56	9,192.75	22.98
UNITED CITIES GAS COMPANY	36.35	29.44	23.47	45,756	47,665	-4.01	16,632.33	14,033.26	18.52
AVERAGE	34.69	29.85	16.21	100,447	94,422	6.38	34,842.60	28,183.65	23.63

ILLINOIS GAS UTILITIES

TABLE FIVE

COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

UTILITY	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	34,186,579	29,948,936	14.15	92,993,875	99,344,494	-6.39	13,698	13,392	2.29
CENTRAL ILLINOIS PUBLIC SERVICE CO.	31,487,459	24,997,705	25.96	91,743,078	86,337,757	6.26	14,181	13,824	2.58
CONSUMERS GAS COMPANY	1,459,247	1,520,309	-4.02	4,382,130	5,106,960	-14.19	556	557	-0.18
GAS UTILITIES COMPANY	14,329,573	12,500,447	14.63	54,905,108	55,132,350	-0.41	613	569	7.73
ILLINOIS GAS COMPANY	1,377,945	1,199,409	14.89	3,740,787	3,944,383	-5.16	903	944	-4.34
ILLINOIS POWER COMPANY	73,029,168	69,776,123	4.66	208,409,815	228,184,354	-8.67	31,241	30,553	2.25
INTERSTATE POWER COMPANY	957,354	836,386	14.46	2,501,789	2,498,082	0.15	376	339	10.91
IOWA-ILLINOIS GAS & ELECTRIC CO.	11,200,069	10,558,590	6.08	29,580,612	31,859,420	-7.15	4,530	4,377	3.50
KASKASKIA GAS COMPANY	178,409	158,292	12.71	408,031	436,052	-6.43	149	142	4.93
MONARCH GAS COMPANY	704,816	580,961	21.32	1,722,662	1,745,857	-1.33	373	372	0.27

ILLINOIS GAS UTILITIES

TABLE FIVE

CONTINUED

COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
MT. CARMEL PUBLIC UTILITY COMPANY	579,435	658,403	-11.99	1,930,822	2,461,336	-21.55	296	305	-2.95
NORTH SHORE GAS COMPANY	38,636,254	33,795,559	14.32	95,386,880	98,794,360	-3.45	5,354	5,219	2.59
NORTHERN ILLINOIS GAS COMPANY	583,064,112	538,290,804	8.32	1,736,715,208	1,769,488,453	-1.85	123,743	119,298	3.73
PEOPLES GAS LIGHT & COKE COMPANY	333,942,208	286,702,249	16.48	808,177,160	814,778,390	-0.81	39,426	39,048	0.97
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	1,760,017	1,441,990	22.06	3,717,465	3,850,524	-3.46	354	342	3.51
UNION ELECTRIC COMPANY	1,982,266	1,942,453	2.05	4,755,825	5,324,003	-10.67	1,064	1,039	2.41
UNITED CITIES GAS COMPANY	1,276,803	1,130,653	12.93	3,623,236	3,637,198	-0.38	877	854	2.69
TOTAL	1,130,151,714	1,016,039,269	11.23	3,144,694,483	3,212,923,973	-2.12	237,734	231,174	2.84

ILLINOIS GAS UTILITIES

TABLE FIVE

CONTINUED

COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

	REVENUE PER THERM (CENTS)			THERMS PER CUSTOMER			REVENUE PER CUSTOMER (DOLLARS)		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	36.76	30.15	21.92	6,789	7,418	-8.48	2,495.74	2,236.33	11.60
CENTRAL ILLINOIS PUBLIC SERVICE CO.	34.32	28.95	18.55	6,469	6,245	3.59	2,220.40	1,808.28	22.79
CONSUMERS GAS COMPANY	33.30	29.77	11.86	7,882	9,169	-14.04	2,624.54	2,729.46	-3.84
GAS UTILITIES COMPANY	26.10	22.67	15.13	89,568	96,893	-7.56	23,376.14	21,969.15	6.40
ILLINOIS GAS COMPANY	36.84	30.41	21.14	4,143	4,178	-0.84	1,525.96	1,270.56	20.10
ILLINOIS POWER COMPANY	35.04	30.58	14.59	6,671	7,468	-10.67	2,337.61	2,283.77	2.36
INTERSTATE POWER COMPANY	38.27	33.48	14.31	6,654	7,369	-9.70	2,546.15	2,467.22	3.20
IOWA-ILLINOIS GAS & ELECTRIC CO.	37.86	33.14	14.24	6,530	7,279	-10.29	2,472.42	2,412.29	2.49
KASKASKIA GAS COMPANY	43.72	36.30	20.44	2,738	3,071	-10.84	1,197.38	1,114.73	7.41
MONARCH GAS COMPANY	40.91	33.28	22.93	4,618	4,693	-1.60	1,889.59	1,561.72	20.99

ILLINOIS GAS UTILITIES

TABLE FIVE

CONCLUDED

COMMERCIAL AND INDUSTRIAL SALES - WITH SPACE HEATING

	REVENUE PER THERM (CENTS)			THERMS PER CUSTOMER			REVENUE PER CUSTOMER (DOLLARS)		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
MT. CARMEL PUBLIC UTILITY COMPANY	30.01	26.75	12.19	6,523	8,070	-19.17	1,957.55	2,158.70	-9.32
NORTH SHORE GAS COMPANY	40.51	34.21	18.42	17,816	18,930	-5.89	7,216.33	6,475.49	11.44
NORTHERN ILLINOIS GAS COMPANY	33.57	30.42	10.36	14,035	14,833	-5.38	4,711.90	4,512.15	4.43
PEOPLES GAS LIGHT & COKE COMPANY	41.32	35.19	17.42	20,499	20,866	-1.76	8,470.10	7,342.30	15.36
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	47.35	37.45	26.44	10,501	11,259	-6.73	4,971.80	4,216.35	17.92
UNION ELECTRIC COMPANY	41.68	36.49	14.22	4,470	5,124	-12.76	1,863.03	1,869.54	-0.35
UNITED CITIES GAS COMPANY	35.24	31.09	13.35	4,131	4,259	-3.01	1,455.88	1,323.95	9.97
AVERAGE	35.94	31.62	13.66	13,228	13,898	-4.82	4,753.85	4,395.13	8.16

ILLINOIS GAS UTILITIES

TABLE SIX

COMMERCIAL AND INDUSTRIAL SALES - INTERRUPTIBLE

	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	5,429,369	4,162,244	30.44	18,320,513	16,527,011	10.85	12	8	50.00
CENTRAL ILLINOIS PUBLIC SERVICE CO.	15,386,479	17,223,720	-10.67	49,381,185	66,379,545	-25.61	115	157	-26.75
GAS UTILITIES COMPANY	4,359,016	2,916,385	49.47	16,583,998	13,322,710	24.48	1	1	
ILLINOIS GAS COMPANY	899,766	820,294	9.69	2,561,017	2,793,705	-8.33	30	21	42.86
ILLINOIS POWER COMPANY	6,361,366	31,457,576	-79.78	19,894,770	100,202,407	-80.15	8	33	-75.76
INTERSTATE POWER COMPANY	483,546	117,664	310.95	1,395,759	331,570	320.95	3	2	50.00
IOWA-ILLINOIS GAS & ELECTRIC CO.	845,167	445,955	89.52	2,770,696	1,642,856	68.65	3	3	
MONARCH GAS COMPANY		24,964			72,860			1	

ILLINOIS GAS UTILITIES

TABLE SIX

CONCLUDED

COMMERCIAL AND INDUSTRIAL SALES - INTERRUPTIBLE

	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
NORTH SHORE GAS COMPANY	3,434,987	3,175,995	8.15	8,641,970	9,349,280	-7.57	9	9	
PEOPLES GAS LIGHT & COKE COMPANY	17,819,214	14,776,169	20.59	43,774,040	43,875,760	-0.23	10	12	-16.67
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	1,385,063	1,298,840	6.64	3,443,364	4,036,643	-14.70	8	8	
TOWN GAS COMPANY OF ILLINOIS	38,993	68,751	-43.28	114,900	268,736	-57.24	1	1	
UNION ELECTRIC COMPANY	773,992	1,186,412	-34.76	2,285,219	4,199,234	-45.58	6	6	
UNITED CITIES GAS COMPANY	582,965	429,218	35.82	1,545,624	1,446,713	6.84	2	27	-92.59
TOTAL	57,799,923	78,104,187	-26.00	170,713,055	264,449,030	-35.45	208	289	-28.03

ILLINOIS GAS UTILITIES

TABLE SEVEN

ALL OTHER SALES

	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	221,256	202,508	9.26	640,705	721,592	-11.21	4	4	
ILLINOIS GAS COMPANY	19,418	14,415	34.71	52,222	46,118	13.24	14	14	
UNITED CITIES GAS COMPANY	127,596	96,544	32.16	362,240	317,037	14.26	581	567	2.47
TOTAL	368,270	313,467	17.48	1,055,167	1,084,747	-2.73	599	585	2.39

ILLINOIS GAS UTILITIES

TABLE EIGHT

TOTAL SALES TO ULTIMATE CONSUMERS

	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	157,385,009	139,782,167	12.59	452,754,407	484,534,017	-6.56	183,397	180,800	1.44
CENTRAL ILLINOIS PUBLIC SERVICE CO.	101,714,318	93,568,223	8.71	295,719,578	316,639,899	-6.61	147,511	144,697	1.95
CONSUMERS GAS COMPANY	3,375,780	3,425,494	-1.45	9,736,020	10,951,200	-11.10	5,569	5,419	2.77
GAS UTILITIES COMPANY	20,727,375	17,304,965	19.78	77,948,280	75,400,929	3.38	6,048	5,954	1.58
ILLINOIS GAS COMPANY	5,967,863	5,378,394	10.96	15,674,532	16,747,826	-6.41	9,357	9,214	1.55
ILLINOIS POWER COMPANY	342,139,128	308,185,751	11.02	948,096,832	977,287,882	-2.99	380,855	378,035	0.75
INTERSTATE POWER COMPANY	3,346,842	2,657,211	25.95	8,470,676	7,480,014	13.24	4,209	3,911	7.62
IOWA-ILLINOIS GAS & ELECTRIC CO.	57,528,312	55,116,173	4.38	150,486,035	165,430,868	-9.03	64,020	63,527	0.78
KASKASKIA GAS COMPANY	993,736	881,740	12.70	2,121,498	2,281,405	-7.01	1,748	1,719	1.69
MONARCH GAS COMPANY	1,934,870	1,681,489	15.07	4,579,080	4,960,508	-7.69	2,969	2,967	0.07

ILLINOIS GAS UTILITIES

TABLE EIGHT

CONCLUDED

TOTAL SALES TO ULTIMATE CONSUMERS

	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
MT. CARMEL PUBLIC UTILITY COMPANY	1,649,356	1,678,801	-1.75	5,064,008	5,758,768	-12.06	3,491	3,442	1.42
NORTH SHORE GAS COMPANY	143,539,738	126,397,107	13.56	333,651,750	346,833,600	-3.80	97,521	96,909	0.63
NORTHERN ILLINOIS GAS COMPANY	1,621,579,267	1,521,591,618	6.57	4,689,561,120	4,861,692,980	-3.54	1,441,651	1,429,708	0.84
PEOPLES GAS LIGHT & COKE COMPANY	1,234,102,001	1,082,910,136	13.96	2,928,839,120	3,014,899,140	-2.85	876,436	883,309	-0.78
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	4,944,620	4,404,080	12.27	10,798,337	11,906,588	-9.31	3,356	3,317	1.18
TOWN GAS COMPANY OF ILLINOIS	2,105,910	1,878,424	12.11	5,623,733	6,070,778	-7.36	3,689	3,550	3.92
UNION ELECTRIC COMPANY	11,722,309	11,499,101	1.94	27,865,600	32,122,145	-13.25	17,269	17,046	1.31
UNITED CITIES GAS COMPANY	9,202,368	7,903,714	16.43	24,368,152	24,290,430	0.32	14,394	13,582	5.98
TOTAL	3,723,958,802	3,386,244,588	9.97	9,991,358,758	10,365,288,977	-3.61	3,263,490	3,247,106	0.51

ILLINOIS GAS UTILITIES

TABLE NINE

INTERDEPARTMENTAL SALES

UTILITY	REVENUE 1981	REVENUE 1980	REVENUE % CHG.	THERMS 1981	THERMS 1980	THERMS % CHG.	REVENUE PER THERM (CENTS) 1981	REVENUE PER THERM (CENTS) 1980
CENTRAL ILLINOIS LIGHT COMPANY	2,064,898	1,455,305	41.89	6,626,283	5,734,145	15.56	31.16	25.38
ILLINOIS GAS COMPANY	4,914	4,504	9.10	13,220	14,701	-10.07	37.17	30.64
ILLINOIS POWER COMPANY	1,073,700	1,825,437	-41.18	4,327,070	8,853,190	-51.12	24.81	20.62
INTERSTATE POWER COMPANY	3,429	2,764	24.06	8,590	8,186	4.94	39.92	33.77
IOWA-ILLINOIS GAS & ELECTRIC CO.	2,393,038	4,353,272	-45.03	7,679,277	17,007,711	-54.85	31.16	25.60
MT. CARMEL PUBLIC UTILITY COMPANY	360,676	407,684	-11.53	1,468,620	1,938,260	-24.23	24.56	21.03
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	468	411	13.87	1,182	1,871	-36.83	39.59	21.97
TOTAL	5,901,123	8,049,377	-26.69	20,124,242	33,558,064	-40.03	29.32	23.99

TABLE NINE - A

SALES FOR RESALE

UTILITY	REVENUE 1981	REVENUE 1980	REVENUE % CHG.	THERMS 1981	THERMS 1980	THERMS % CHG.	AVERAGE NUMBER OF CUSTOMERS 1981	AVERAGE NUMBER OF CUSTOMERS 1980	AVERAGE NUMBER OF CUSTOMERS % CHG.
CONSUMERS GAS COMPANY	203,372	203,705	-0.16	635,730	700,420	-9.24	1	1	
NORTHERN ILLINOIS GAS COMPANY	118,933,295			390,770,617			1		
PEOPLES GAS LIGHT & COKE COMPANY	10,338,443	9,617,501	7.50	10,190,170	10,352,720	-1.57	1	1	
TOTAL	129,475,110	9,821,206	218.32	401,596,517	11,053,140	533.33	3	2	50.00

ILLINOIS GAS UTILITIES

TABLE TEN

TOTAL GAS SALES

	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	159,449,907	141,237,472	12.90	459,380,690	490,268,162	-6.30	183,398	180,801	1.44
CENTRAL ILLINOIS PUBLIC SERVICE CO.	101,714,318	93,568,223	8.71	295,719,578	316,639,899	-6.61	147,511	144,697	1.95
CONSUMERS GAS COMPANY	3,579,152	3,629,199	-1.38	10,371,750	11,651,620	-10.98	5,570	5,420	2.77
GAS UTILITIES COMPANY	20,727,375	17,304,965	19.78	77,948,280	75,400,929	3.38	6,048	5,954	1.58
ILLINOIS GAS COMPANY	5,972,777	5,382,898	10.96	15,687,752	16,762,527	-6.41	9,357	9,214	1.55
ILLINOIS POWER COMPANY	343,212,828	310,011,188	10.71	952,423,902	986,141,072	-3.42	380,855	378,035	0.75
INTERSTATE POWER COMPANY	3,350,271	2,659,975	25.95	8,479,266	7,488,200	13.24	4,209	3,911	7.62
IOWA-ILLINOIS GAS & ELECTRIC CO.	59,921,350	59,469,445	0.76	158,165,312	182,438,579	-13.31	64,025	63,530	0.78
KASKASKIA GAS COMPANY	993,736	881,740	12.70	2,121,498	2,281,405	-7.01	1,748	1,719	1.69
MONARCH GAS COMPANY	1,934,870	1,681,489	15.07	4,579,080	4,960,508	-7.69	2,969	2,967	0.07

ILLINOIS GAS UTILITIES

TABLE TEN

CONCLUDED

TOTAL GAS SALES

	REVENUE			THERMS			AVERAGE NUMBER OF CUSTOMERS		
UTILITY	1981	1980	% CHG.	1981	1980	% CHG.	1981	1980	% CHG.
MT. CARMEL PUBLIC UTILITY COMPANY	2,010,032	2,086,485	-3.66	6,532,628	7,697,028	-15.13	3,491	3,442	1.42
NORTH SHORE GAS COMPANY	143,539,738	126,397,107	13.56	333,651,750	346,833,600	-3.80	97,521	96,909	0.63
NORTHERN ILLINOIS GAS COMPANY	1,740,512,562	1,521,591,618	14.39	5,080,331,737	4,861,692,980	4.50	1,441,652	1,429,708	0.84
PEOPLES GAS LIGHT & COKE COMPANY	1,244,440,444	1,092,527,637	13.91	2,939,029,290	3,025,251,860	-2.85	876,437	883,310	-0.78
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	4,945,088	4,404,491	12.27	10,799,519	11,908,459	-9.31	3,356	3,317	1.18
TOWN GAS COMPANY OF ILLINOIS	2,105,910	1,878,424	12.11	5,623,733	6,070,778	-7.36	3,689	3,550	3.92
UNION ELECTRIC COMPANY	11,722,309	11,499,101	1.94	27,865,600	32,122,145	-13.25	17,269	17,046	1.31
UNITED CITIES GAS COMPANY	9,202,368	7,903,714	16.43	24,368,152	24,290,430	0.32	14,394	13,582	5.98
TOTAL	3,859,335,035	3,404,115,171	13.37	10,413,079,517	10,409,900,181	0.03	3,263,499	3,247,112	0.51

ILLINOIS GAS UTILITIES

TABLE ELEVEN

OTHER GAS OPERATING REVENUES

UTILITY	REVENUE 1981	1980	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	567,915	857,558	-33.78
CENTRAL ILLINOIS PUBLIC SERVICE CO.	292,915	141,787	106.59
CONSUMERS GAS COMPANY	29,447	28,235	4.29
GAS UTILITIES COMPANY	9,823	9,669	1.59
ILLINOIS GAS COMPANY	21,597	35,145	-38.55
ILLINOIS POWER COMPANY	110,525	6,002,490	-98.16
INTERSTATE POWER COMPANY	6,433	19,758	-67.44
IOWA-ILLINOIS GAS & ELECTRIC CO.	256,100	252,220	1.54
KASKASKIA GAS COMPANY	18,662	31,555	-40.86
MONARCH GAS COMPANY	6,405	5,350	19.72

ILLINOIS GAS UTILITIES

TABLE ELEVEN

CONCLUDED

OTHER GAS OPERATING REVENUES

UTILITY	REVENUE 1981	REVENUE 1980	% CHG.
MT. CARMEL PUBLIC UTILITY COMPANY	259	190	36.32
NORTH SHORE GAS COMPANY	680,528	617,341	10.24
NORTHERN ILLINOIS GAS COMPANY	54,221,481	56,430,346	-3.91
PEOPLES GAS LIGHT & COKE COMPANY	12,717,622	10,867,580	17.02
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	3,411	6,769	-49.61
TOWN GAS COMPANY OF ILLINOIS	21,659	2,997	622.69
UNION ELECTRIC COMPANY	4,986	10,220	-51.21
UNITED CITIES GAS COMPANY	249,556	144,101	73.18
TOTAL	69,219,324	75,463,311	-8.27

ILLINOIS GAS UTILITIES

TABLE TWELVE

TOTAL GAS OPERATING REVENUES

UTILITY	REVENUE 1981	REVENUE 1980	% CHG.
CENTRAL ILLINOIS LIGHT COMPANY	160,017,822	142,095,030	12.61
CENTRAL ILLINOIS PUBLIC SERVICE CO.	102,007,233	93,710,010	8.85
CONSUMERS GAS COMPANY	3,608,599	3,657,434	-1.34
GAS UTILITIES COMPANY	20,737,198	17,314,634	19.77
ILLINOIS GAS COMPANY	5,994,374	5,418,043	10.64
ILLINOIS POWER COMPANY	343,323,353	316,013,678	8.64
INTERSTATE POWER COMPANY	3,356,704	2,679,733	25.26
IOWA-ILLINOIS GAS & ELECTRIC CO.	60,177,450	59,721,665	0.76
KASKASKIA GAS COMPANY	1,012,398	913,295	10.85
MONARCH GAS COMPANY	1,941,275	1,686,839	15.08

ILLINOIS GAS UTILITIES

TABLE TWELVE

CONCLUDED

TOTAL GAS OPERATING REVENUES

UTILITY	REVENUE 1981	REVENUE 1980	% CHG.
MT. CARMEL PUBLIC UTILITY COMPANY	2,010,291	2,086,675	-3.66
NORTH SHORE GAS COMPANY	144,220,266	127,014,448	13.55
NORTHERN ILLINOIS GAS COMPANY	1,794,734,043	1,578,021,964	13.73
PEOPLES GAS LIGHT & COKE COMPANY	1,257,158,066	1,103,395,217	13.94
SOUTH BELOIT WATER, GAS & ELECTRIC CO.	4,948,499	4,411,260	12.18
TOWN GAS COMPANY OF ILLINOIS	2,127,569	1,881,421	13.08
UNION ELECTRIC COMPANY	11,727,295	11,509,321	1.89
UNITED CITIES GAS COMPANY	9,451,924	8,047,815	17.45
TOTAL	3,928,554,359	3,479,578,482	12.90